

# Split Truth

## **“How do you like the Queen?”**

Those familiar with Alice in Wonderland will recognise these words spoken by the Cat to Alice.

And of course we know that Alice began to say “Not at all, she’s so extremely ...” before she noticed that the Queen was listening.

Those in key leadership roles may well reflect on what we would have done next.

Do we go on to say what we mean because we mean what we say?

Or, do we mask our true meaning and offer up some nice platitudes instead?

Getting that right as a leader is a big deal.

So what did Alice say? Alice added the following words: “– likely to win, that it’s hardly worth while finishing the game.”

This is an excellent example of a missed opportunity for the leader to receive honest feedback.

Alice may have feared the consequences of offering up the truth to the Queen. A true leader would welcome feedback.

Leaders use every opportunity to model saying what they mean and meaning what they say.

This re-enforces the confidence of others to do the same.

The winner is the organisation and its success in achieving its purpose.